

Chapter 2 Post-Quiz

Student: _____

1. Characteristics associated with leadership can be classified into three broad categories, including:
 - A. Personality Traits, Cognitive Factors, & Heredity
 - B. Cognitive Factors, Heredity, & Motives
 - C. Cognitive Factors, Motives, & Heredity
 - D. Personality Traits, Motives, & Cognitive Factors
2. Which of the following best describes General Personality Traits?
 - A. General personality traits are related to task accomplishment.
 - B. General personality traits are related to success and satisfaction in both work and personal life.
 - C. General personality traits are related to social networking.
 - D. General personality traits are related to satisfaction only in personal lives.
3. Which leadership motive reflects the leader seeking power to further their own interests?
 - A. Tenacity motive
 - B. Power motive
 - C. Drive & achievement motive
 - D. Strong work ethic motive
4. Self-confidence is an important leadership characteristic _____.
 - A. primarily among executives
 - B. primarily among supervisors
 - C. in almost every leadership setting
 - D. for male leaders more than female leaders
5. A leader with an internal locus of control _____.
 - A. is often low in self-confidence
 - B. is often interpreted by group members as being weak
 - C. sees environmental factors as causing most events
 - D. takes responsibility for events happening
6. A hands-on, deeply engaged leader is most likely to be strong on which one of the following traits or characteristics?
 - A. Knowledge of the business
 - B. Emotional supportiveness
 - C. Humility
 - D. Sense of humor

7. Emotional intelligence tends to _____.
A. peak at an early career stage
B. be closely associated with technical skill
C. improve with experience
D. decrease substantially during middle age
8. Passion for their work and the people involved is a task-related personality trait most noted in _____ leaders.
A. emotional
B. expressive
C. entrepreneurial
D. executive
9. The leadership trait involving imaginative and original solutions to complex problems is known as _____.
A. cognitiveness
B. creativity
C. conscientiousness
D. cohesiveness
10. Which contributes more to leadership effectiveness, heredity or the environment?
A. Leaders are born, and therefore heredity is the appropriate answer.
B. Leaders are made and molded, and therefore environment is the appropriate answer.
C. Leaders are both born and made, and therefore both heredity and environment are the appropriate answer.
D. Leaders are neither born nor made, and therefore neither heredity or environment are the appropriate answer.

Chapter 2 Post-Quiz **Key**

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